FRIENDS OF PUBLIC RADIO ARIZONA **CONSOLIDATED FINANCIAL STATEMENTS** YEAR ENDED JUNE 30, 2018

CliftonLarsonAllen LLP









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INDEPENDENT AUDITORS' REPORT

Board of Directors Friends of Public Radio Arizona Tempe, Arizona

We have audited the accompanying consolidated financial statements of Friends of Public Radio Arizona (a nonprofit organization), which comprise the consolidated statement of financial position as of June 30, 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors Friends of Public Radio Arizona

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Friends of Public Radio Arizona as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Phoenix, Arizona November 5, 2018

FRIENDS OF PUBLIC RADIO ARIZONA CONSOLIDATED STATEMENT OF FINANCIAL POSITION JUNE 30, 2018

ASSETS

CURRENT ASSETS Cash and Cash Equivalents Accounts Receivable Inventory Total Current Assets	\$	3,592,914 21,491 10,441 3,624,846
NONCURRENT ASSETS Interest in Arizona Community Foundation Investment Pool Property and Equipment Total Noncurrent Assets	_	2,354,707 456,723 2,811,430
Total Assets		6,436,276
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts Payable	\$	96,508
NET ASSETS Unrestricted Temporarily Restricted Total Net Assets	_	6,036,890 302,878 6,339,768
Total Liabilities and Net Assets	\$	6,436,276

FRIENDS OF PUBLIC RADIO ARIZONA CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2018

		U	nrestricted	mporarily estricted	Total
REVENUES AND SUPPORT			_	_	
Contributions and Donations		\$	5,925,312	\$ 453,463	\$ 6,378,775
Donated Goods and Services			564,486	-	564,486
Investment Income, Net			108,909	-	108,909
Other Revenue			127,229	-	127,229
Change in Interest in Arizona Community					
Foundation Investment Pool			28,735	-	28,735
Change in Interest in Maricopa County					
Community College District Foundation					
Investment Pool			26,796	-	26,796
Special Events Revenue	\$ 382,562				
Less: Cost of Direct Benefit to Donors	 (225,018)				
Total	 		157,544	-	157,544
Net Assets Released From Restriction			528,257	 (528,257)	 -
Total Revenues and Support			7,467,268	 (74,794)	7,392,474
EXPENSES					
Program Services			6,976,050	-	6,976,050
Support Services			303,517	-	303,517
Fundraising			927,139	 _	 927,139
Total Expenses			8,206,706	 	8,206,706
CHANGE IN NET ASSETS			(739,438)	(74,794)	(814,232)
Net Assets - Beginning of Year			6,776,328	 377,672	7,154,000
NET ASSETS - END OF YEAR		\$	6,036,890	\$ 302,878	\$ 6,339,768

FRIENDS OF PUBLIC RADIO ARIZONA CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2018

	 Program Services	 Support Services	Fu	ndraising	Totals
Distributions to Public Radio	\$ 5,582,244	\$ -	\$	-	\$ 5,582,244
Public Radio Program Production	677,115	-		-	677,115
Professional Fees	161,762	32,377		51,502	245,641
Advertising	-	-		4,527	4,527
Public Awareness	480,557	-		64,576	545,133
Membership	-	-		344,320	344,320
Donated Services	16,167	86,350		461,969	564,486
Conference, Conventions, and Meetings	-	28,235		-	28,235
Donations Processing and Bank Fees	-	105,282		-	105,282
Depreciation	56,108	-		-	56,108
Other	2,097	51,273		245	53,615
Special Event Expenses	-	-		225,018	225,018
Investment Fees	-	21,959		-	21,959
Total	6,976,050	325,476		1,152,157	8,453,683
Less: Expenses Netted Against Revenues					
on the Statement of Activities:					
Special Event Expenses	-	-		(225,018)	(225,018)
Investment Fees	 	 (21,959)		-	 (21,959)
Total Expenses included in the					
Expense Section of the Statement					
of Activities	\$ 6,976,050	\$ 303,517	\$	927,139	\$ 8,206,706
Percentage	 85.00%	 3.70%		11.30%	 100.00%

FRIENDS OF PUBLIC RADIO ARIZONA CONSOLIDATED STATEMENT OF CASH FLOWS YEAR ENDED JUNE 30, 2018

CASH FLOWS FROM OPERATING ACTIVITIES		
Cash Received from Sales, Grants, and Contributions	\$	6,926,262
Cash Received from Interest and Dividends	,	48,347
Cash Payments to Suppliers for Goods and Services		(7,813,913)
Net Cash Used by Operating Activities		(839,304)
CASH FLOWS FROM INVESTING ACTIVITIES Withdrawal of Interest in Maricopa County Community District		
Foundation Investment Pool Purchase of Interest in Arizona Community Foundation		2,412,227
Strategic Initiative		(15,452)
Purchases of Property and Equipment		(29,476)
Net Cash Provided by Investing Activities		2,367,299
NET INCREASE IN CASH AND CASH EQUIVALENTS		1,527,995
Cash and Cash Equivalents - Beginning of Year		2,064,919
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	3,592,914
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH USED BY OPERATING ACTIVITIES Change in Net Assets Depreciation Adjustments to Reconcile Change in Net Assets to Net Cash Used by Operating Activities: Change in Interest in Arizona Community Foundation	\$	(814,232) 56,108
Investment Pool		(28,735)
Change in Interest in Maricopa County Community		
College District Foundation Investment Pool		(26,796)
Realized Gain on Investments (Increase) Decrease in Current Assets:		(82,521)
Accounts Receivable		(21,491)
Due from Foundation		79,887
Inventory		1,660
Increase in Current Liabilities:		,
Accounts Payable		17,516
Deferred Revenue and Other Current Liabilities		(20,700)
Net Cash Used by Operating Activities	\$	(839,304)
SUPPLEMENTAL DISCLOSURE OF NONCASH TRANSACTIONS		
Donated Goods and Services	\$	564,486
Donated Auction Items	\$	19,354

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Friends of Public Radio Arizona's (the Organization) mission is to assure the future vitality and excellence of the Phoenix community's public radio and to broaden public radio support. Funding for the Organization is provided through individual donations and fundraising.

Basis of Accounting

The consolidated financial statements of Friends of Public Radio Arizona have been prepared on the accrual basis of accounting. The more significant of the Organization's accounting policies are described below.

Principles of Consolidation

These consolidated financial statements include the activities of Friends of Public Radio Arizona and SPOT 127, collectively the Organization. SPOT 127 began operations in conjunction with Friends of Public Radio Arizona in 2011 and was organized as a separate entity in fiscal year 2014. All material intercompany accounts and transactions have been eliminated in consolidation.

Financial Statement Presentation

The Organization follows generally accepted accounting principles in the United States of America (U.S. GAAP). Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Unrestricted Net Assets – Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily Restricted Net Assets</u> – Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time.

<u>Permanently Restricted Net Assets</u> – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes.

Restricted Contributions

Support is recognized when received. Support that is restricted by the donor/grantor is reported as an increase in unrestricted net assets if the restriction expires in the fiscal year in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily restricted net assets. When a restriction expires, temporarily restricted net assets are released to unrestricted net assets. Support that is permanently restricted by the donor/grantor is reported as an increase in permanently restricted net assets. The Organization had no permanently restricted net assets at June 30, 2018.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

Revenue received from exchange transactions, investment activity, and other noncontribution revenue is recognized as earned.

Special Events

The Organization conducts several special events to raise funds for the benefit of the Phoenix community's public radio. Special event revenue consists of event attendance fees and sales of goods at events. Cost of direct benefits to donors is the cost incurred by the Organization to provide goods and services to donors at the events.

Deferred Revenue

Cash received for special events in advance of their occurrence is deferred until the period in which the event takes place.

Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and therefore, has no provision for federal income taxes.

The Organization follows a policy that clarifies the accounting for uncertainty in income taxes recognized in an organization's financial statements. The policy prescribes a recognition threshold and measurement principles for the financial statement recognition and measurement of tax positions taken or expected to be taken on a tax return that are not certain to be realized. The Organization has not identified any uncertain tax positions.

Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash Equivalents

Cash equivalents consisted of short term, highly liquid investments that are both (a) readily convertible to known amounts of cash; and (b) so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Generally, only investments with original maturities of three months or less meet this definition.

Fair Value of Financial Instruments

Fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability and establishes a fair value hierarchy at the measurement date. This fair value hierarchy maximizes the use of observable inputs by requiring that the observable inputs be used when available. The fair value hierarchy consists of three levels of inputs that may be used to measure fair value as follows:

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value of Financial Instruments (Continued)

Level 1 – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access.

Level 2 – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level 3 – Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

Inventory

Inventory is stated at lower of cost, determined by the first-in, first-out method, or market. Inventory consists of retail goods held for resale.

Property and Equipment

Acquisitions of property and equipment in excess of \$5,000 are capitalized. Property and equipment are stated at cost, or if donated, at the approximate fair value at the date of donation. Depreciation of property and equipment is provided on a straight-line basis over the estimated useful lives of the respective assets which are seven years.

Major additions and improvements are capitalized. Maintenance and repairs are expensed as incurred. When assets are retired or otherwise disposed of, the related costs and accumulated depreciation are removed from the accounts and gains and losses are included in the consolidated statement of activities.

Functional Allocation of Expenses

Donated services are allocated based on job descriptions and the best estimates of management. Expenses, other than donated services, which are not directly identifiable by program or supporting service, are allocated based on the best estimate of management.

Designation of Unrestricted Net Assets

The board of directors of the Organization reviews its plans for future support of the local Phoenix public radio stations KJZZ and KBAQ. It has designated a portion of unrestricted net assets as board-designated endowments to assure adequate funds are available for such support.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Risks and Uncertainties

The Organization invests in a variety of investment funds. In general, investments are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the investment balances and the amounts reported in the statement of activities. Subsequent to year-end, there continues to be fluctuations in the fair market value of investments due to changes in market conditions and other factors.

In the ordinary course of business, the Organization is subject to various litigation risks. In the opinion of management, there are no current proceedings or claims against the Organization that would have a material effect on the consolidated statements of financial position, activities, or cash flows.

Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through November 5, 2018, the date the financial statements were available to be issued.

NOTE 2 CASH AND CASH EQUIVALENTS

Cash and cash equivalents consisted of a book balance of \$3,592,914 and bank balances of \$3,886,158, of which \$250,000 was insured by federal depository insurance. The remaining \$3,636,158 was uninsured and uncollateralized.

NOTE 3 INTEREST IN INVESTMENT POOLS AND FAIR VALUE MEASUREMENTS

The Organization uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. For additional information on how the Organization measures fair value refer to Note 1 – Summary of Significant Accounting Policies. The following table presents the fair value hierarchy for the balances of the assets of the Organization measured at fair value on a recurring basis as of June 30, 2018:

	Lev	el 1	Lev	vel 2	Level 3	Total
Interest in Arizona Community						
Foundation Investment Pool	\$		\$		\$ 2,354,707	\$ 2,354,707

NOTE 3 INTEREST IN INVESTMENT POOLS AND FAIR VALUE MEASUREMENTS (CONTINUED)

The Organization had monies held and administered by the Maricopa County Community College District Foundation and Arizona Community Foundation to enhance investment return opportunity and as a means of holding portions of the Organization's unrestricted net assets. During the year ended June 30, 2018, the agreement with Maricopa County Community College ceased, and the Organization's funds were converted to cash holdings.

The Organization monies continue to be held by the Arizona Community Foundation. Under agreement with the Arizona Community Foundation, the funds will remain at Arizona Community Foundation as board-designated endowment funds. The funds are stated at fair value, which was determined based on quoted market prices.

As both the resource provider (the transferor of assets to the Arizona Community Foundation) and as the self-named beneficiary, Friends of Public Radio Arizona recognizes the funds held by the Arizona Community Foundation as community foundation holdings and classifies the funds in long-term assets. The Arizona Community Foundation holds these assets in a board-advised fund with the income and principal available for distribution to the Organization subject to the Organization's board of director's approval and subject to the Organization advising that the distribution be made in accordance with the provisions of the agreement.

The board-designated endowments net assets and activity for the year ended June 30, 2018, consisted of the following:

	Unrestricted	
	Board	
	D	esignated
Board-Designated Endowment Net Assets - Beginning	\$	4,613,430
Contributions and Fund Transfers		(2,412,227)
Realized Gain		82,521
Interest and Dividends		37,411
Change in Value in Arizona Community Foundation		
Investment Pool		28,735
Change in Value in Maricopa County Community		
Foundation Investment Pool		26,796
Fees		(21,959)
Board-Designated Endowment Net Assets - Ending	\$	2,354,707

NOTE 3 INTEREST IN INVESTMENT POOLS AND FAIR VALUE MEASUREMENTS (CONTINUED)

Level 3 Assets and Liabilities

The following table provides a summary of changes in fair value of the Organization's Level 3 financial assets for the year ended June 30, 2018:

		Maricopa	
		County	
		Community	
	Arizona	College	
	Community	District	
	Foundation	Foundation	
	Investment	Investment	
	Pool	Pool	Total
Balances at July 1, 2017	\$ 2,242,253	\$ 2,371,177	\$ 4,613,430
Contributions and Fund Transfers	-	(2,412,227)	(2,412,227)
Realized Gain	70,126	12,395	82,521
Interest and Dividends	35,552	1,859	37,411
Change in Value	28,735	26,796	55,531
Fees	(21,959)		(21,959)
Balances at June 30, 2018	\$ 2,354,707	\$ -	\$ 2,354,707

The following table describes the valuation techniques used to calculate fair value for assets in Level 3. There were no changes in valuation techniques and related inputs from the prior year.

Quantitative Information about Level 3 Fair Value Measurements

	Fair Value at June 30,		
	2018	Valuation	Unobservable Inputs
Arizona Community Foundation Investment Pool	\$ 2,354,707	Percentage ownership of investment pool	The percentage ownership of investment pool as applied to investment statements

The Organization evaluates Level 3 investments for events and changes in circumstances that indicate a transfer into or transfer out of Level 3. The Organization recognizes the transfers into and out of Level 3 as of the date of the event or change in circumstance. During the year ended June 30, 2018, there were no transfers into or out of the Level 3 category.

Investment earnings for the year ended June 30, 2018 was comprised of the following:

Interest and Dividend Income	\$ 48,347
Realized Gains	82,521
Less: Investment Fees	(21,959)
Total	\$ 108,909

NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at June 30, 2018:

Vehicles	\$ 510,186
Construction in Progress	29,476
Total Property and Equipment	539,662
Less: Accumulated Depreciation	(82,939)
Property and Equipment, Net	\$ 456,723

NOTE 5 NET ASSETS

The Organization's board of directors has chosen to place the following limitations on unrestricted net assets:

Board Designated for Endowment Purposes	\$ 2,354,707
Undesignated	3,682,183
Total	\$ 6,036,890

Included within unrestricted net assets on the consolidated statement of financial position, the Organization has board-designated endowment funds established for the purpose of providing an operating cash reserve. As required by U.S. GAAP, net assets of the endowment fund are classified and reported based on the existence or absence of donor-imposed restrictions. The Organization's interpretation of the laws governing restrictions on net appreciation of donor-restricted endowments is based on the State of Arizona Management of Charitable Fund Act. The Organization reinvests earnings on the fund back into the board-designated endowment. In addition, management fees are deducted from the fund. The fund is spendable based on appropriations from the board. The board has deposited the fund with the Arizona Community for an interest in the investment pools.

The endowment net assets and activity for the year ended June 30, 2018 have been presented in Note 3.

The following is a summary of temporarily restricted net assets at June 30, 2018:

Innovation Project	\$ 124,363
Youth Media	89,721
Wells Fargo Grant	30,000
Gila River SSA	15,000
Deb Carsten for SPOT	12,527
HIckey Foundation #3	11,207
ACF Summer Youth Funds	8,500
AZ Rep SFS FY17-18	7,500
US Airways	2,552
Intel - Sustainability Desk	1,000
ASU Sky Grant	508
Total	\$ 302,878

NOTE 6 DONATED GOODS AND SERVICES

The Organization receives donated services from a variety of unpaid volunteers. No amounts have been recognized in the accompanying statement of activities because the criteria for recognition of such volunteer efforts under U.S. GAAP have not been satisfied.

The Organization received \$564,486 of donated management and fundraising services from their public radio stations, KBAQ and KJZZ, related parties to the Organization, during the year ended June 30, 2018, that is included in revenues and expenses in the consolidated statement of activities. The value of donated services was obtained using the personnel costs from the organization that provided the services. Additionally, the Organization received proceeds of \$494,756 from the auction of donated vehicles.

The Organization also received \$19,354 in donated auction items for its special events. These donations are included in special event revenue and expenses on the consolidated statement of activities.

NOTE 7 ECONOMIC DEPENDENCE

Friends of Public Radio Arizona is dependent upon contributions from individuals, corporations, and foundations and proceeds from its special events for support of its program services.

NOTE 8 RELATED PARTIES

The Organization conducts fundraising efforts for which contributions are received and shared with their public radio stations, KBAQ and KJZZ. During the current year, the Organization provided the stations with \$5,582,244.



